

Terry J. Gerbers

Partner

Green Bay, Wisconsin

920-499-5700

tgerbers@dewittllp.com

Service Areas:

- Business
- Real Estate, Land Use & Construction

Education:

- J.D., *cum laude*, Marquette University Law School
- B.B.A., *magna cum laude*, University of Wisconsin-Whitewater

Admissions:

- Wisconsin
- U.S. District Court for the Eastern and Western Districts of Wisconsin
- U.S. Court of Appeals for the 7th Circuit

For more than 30 years, Terry has assisted clients with navigating complex Mergers &Acquisitions (M&A) transactions. Clients seek his advice not only on the legal ramifications of corporate business decisions but the practical implications of their business dealings as well. He has earned his clients' respect through his ability to thoroughly present, address, and resolve business issues.

Terry also assists with his clients' real estate and business/estate planning needs. He is the managing partner of the DeWitt LLP Green Bay office.

Terry obtained his J.D., *cum laude*, from Marquette University Law School and his B.B.A., *magna cum laude*, from the University of Wisconsin-Whitewater.

Affiliations

- Member of Green Bay Area Chamber of Commerce
- Member of the Ashwaubenon Business Association
- Director of Wisconsin Chapter of Midwest Business Brokers and Intermediaries (MBBI)
- Parish Council Member for St. Elizabeth Ann Seton Catholic Church

Articles & Presentations

- "Wisconsin Law Regarding Contracts with Automatic Renewal Clauses" – DeWitt LLP News Feed

Client Recommendations

"Terry Gerbers has represented both me and my company since I purchased my business in 2008. Since creating my limited liability company and drafting my purchase agreement, Terry has reviewed and prepared numerous business contracts on our behalf, assisted in acquiring multiple commercial properties and negotiated a TIF development agreement for our newest manufacturing facility. His assistance in establishing a team of advisors and customer referrals has helped us become the largest retail supplier of granite countertops in Wisconsin. Terry is truly committed to the success of his clients." - Adam Mueller, President of Bay Area Granite and Marble, LLC

"I was one of Terry's first clients. Over the years, he has assisted me in several business acquisitions, sales and partner buy-outs. I regularly consult Terry before making important business decisions. He and his staff are courteous and responsive. I refer my employees and business associates to Terry and his team for their legal needs." - Tom Harrison, CEO of SIA of the Great Lakes

"When we were in need of restructuring our company, we turned to Terry Gerbers. Since that time, Terry has helped us negotiate and prepare contracts with military contractors, vendors and suppliers. To ensure the continued availability of proprietary software for our products, he recommended and completed the acquisition of one of our suppliers. He has negotiated leases on our behalf and assisted both of us with our personal estate plans. We consider Terry more than our attorney. He is a valued member of our team of trusted advisors." - Robin Pfaff and Kevin Scholz, SharpLogixx, LLC

Notable Representations

- Assisted with the tax-favorable stock sale of $41 million Wisconsin manufacturer
- Completed tax-free recapitalization and sale to private equity company
- Completed an intergenerational transfer of $4 million construction company
- Prepared buy-sell agreement for partners
- Negotiated shareholder buy-out
- Organized company and prepared private placement offering for technology start-up
- Prepared accredited investor subscription agreements
- Assisted in negotiating a $20 million military contract
- Negotiated development agreements with 8 northeast Wisconsin municipalities
- Restructured multi-million dollar commercial condominium
- Created a 100+ unit residential condominium
- Completed a $2.7 million tax-free IRC 1031 deferred (starker) exchange
- Acquired a $1.8 million commercial property requiring environmental action
- Created a trust and gifting strategy for $25 million net worth client
- Probated estate for Wisconsin Powerball winner

Service Areas Subspecialties

- Mergers & Acquisitions
- Business Transactions
- Real Estate Transactions & Development
- Business & Estate Planning