

## Joseph A. Ranney III Attorney

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608-283-5612

Madison

Recognized as one of the state's leading experts on civil trial procedures and constitutional law, Jay is dedicated to helping clients resolve their business and intellectual property disputes quickly and cost-effectively. When settlements fail, he litigates to win, employing the business experience and legal skills he has honed over the past 33 years.

Jay has litigated commercial disputes involving everything from satellite TV dealerships to computer software to resort hotels. He has also litigated a broad variety of patent, trademark and copyright disputes involving everything from guitars to genomes. Jay has written several books, including a treatise on depositions and the leading history of the development of Wisconsin law.

### Clients

Jay's clients in Wisconsin courts range from "mom and pop" businesses to "Fortune 500" companies, as well as individuals who become involved in business and intellectual property disputes. Jay also represents Wisconsin companies and individuals that are sued or must sue someone else outside Wisconsin. His business and intellectual property practice is national in scope.

### Notable Representations

- When a real estate developer was unable to complete a project because of disputes with a city in Wisconsin, the developer turned to Jay and a colleague to assist. Jay and his colleague brought a successful suit against the city for violation of constitutional rights and obtained a federal court jury verdict for their client in excess of \$500,000.
- A Wisconsin company that made solar glass laminates was accused by an out-of-state company of infringing that company's patents and was told to stop making laminates, which would have meant

the end of its business. The Wisconsin client came to Jay and a colleague for help. Together, they obtained a court decision which allowed the company to stay in business and ended the threat posed by the out-of-state company.

- A California company that made replicas of a famous 1950s guitar was sued in a Tennessee federal court for trademark infringement by another company that made replicas of the guitar. During litigation, Jay and a colleague obtained a settlement that allowed the California company to minimize its litigation costs and continue making its replicas.
- Madison's federal district court has a reputation for having a "rocket docket" – that is, for resolving cases more quickly than most federal courts. Companies with complex patent disputes and other litigation matters come to Madison from everywhere in the United States in order to get quick decisions from the court – but in order to get such decisions, they must navigate their way through the court's unique and very detailed rules. Companies and law firms from New York to San Francisco have hired Jay as their local guide to the court and its rules, and have enjoyed success as a result.
- When a Milwaukee software developer landed a big contract with a national home improvement store chain and the chain later tried to use the software without paying, Jay and a colleague were called in to help. They helped their client sue the chain for breach of contract in a North Carolina federal court. As a result of the lawsuit, the developer obtained a substantial payment and even better, was able to repair its relationship and keep doing business with the chain.
- When a bank ended its credit relationship with a satellite TV company and the company sued the bank under Wisconsin's Fair Dealership Law, the bank turned to Jay and a colleague for assistance. Together they convinced the satellite TV company through litigation that the company's chances of success in the lawsuit were not good; as a result, they were able to obtain a good settlement for the bank.
- Jay was a member of a team that persuaded the Wisconsin Supreme Court to reject a constitutional challenge to the 1995 law authorizing construction of a new baseball stadium in Milwaukee. Jay and others also defended the Governor of Wisconsin before the Supreme Court against a constitutional challenge to a 1995 law reorganizing portions of the state's educational system.

## Articles & Presentations

Jay is the author of three books and numerous articles on legal subjects, including:

- "Exercising your rights against local government," *Corporate Report Wisconsin*, Vol. 2623, August 2012
- *Deposition Objections* (James Publishing, 2010)
- A Cautionary Lesson in Urban Planning
- "Abraham Lincoln's Legacy to Wisconsin Law, Part 3," *Wisconsin Lawyer*, April 2009
- "Abraham Lincoln's Legacy to Wisconsin Law, Part 2," *Wisconsin Lawyer*, February 2009

- “Abraham Lincoln’s Legacy to Wisconsin Law, Part 1,” *Wisconsin Lawyer*, December 2008
- “Wisconsin’s Constitutional Amendment Habit: A Disease or a Cure?” 90 *Marquette Law Review* 667 (2007)
- *Trusting Nothing to Providence: A History of Wisconsin’s Legal System* (University of Wisconsin Law School Press, 1999)

## Expertise

- Intellectual Property
- Litigation
- Appeals in State & Federal Court

## Education

- J.D., Yale Law School
- B.A., University of Chicago

## Admissions

- State Bar of Wisconsin
- U.S. Court of Appeals for the 7th Circuit
- U.S. Court of Appeals for the Federal Circuit
- U.S. District Courts for the Eastern and Western Districts of Wisconsin

## Affiliations

- American Bar Association
- Dane County Bar Association Board of Directors
- Marquette Law School Adjunct Professor
- Veteran – United States Army

## Honors

- Adrian P. Schoone Visiting Fellow in Wisconsin Law – Marquette University Law School
- Best Lawyers® – Best Lawyers in America (Commercial Litigation and Intellectual Property)

Litigation, Patent Litigation), 2010-present

- Who's Who in America, 2006-present
- President's Award for Meritorious Achievement, State Bar of Wisconsin, 2003
- Charles Dunn Author Award, State Bar of Wisconsin, 1992
- Wisconsin Super Lawyers® (Business Litigation) – 2011, 2015-2019